

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **March 8, 2018**

**AVADEL PHARMACEUTICALS PLC**

(Exact name of registrant as specified in its charter)

**Ireland**  
(State or Other Jurisdiction  
of Incorporation)

**001-37977**  
(Commission File Number)

**98-1341933**  
(I.R.S. Employer  
Identification No.)

**Block 10-1**  
**Blanchardstown Corporate Park, Ballycoolin**  
**Dublin 15, Ireland**  
(Address of Principal Executive Offices)

**Not Applicable**  
(Zip Code)

Registrant's telephone number, including area code: **+353 1 485 1200**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On March 8, 2018, Avadel Pharmaceuticals plc (the "Company") issued a press release announcing its earnings for the quarter ended December 31, 2017 and the full year 2017. That press release is attached as Exhibit 99.1 and is incorporated herein by reference.

The information responsive to this Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 (the "Securities Act") or the Exchange Act, except as may be expressly set forth by specific reference in such a filing.

**Item 7.01 Regulation FD Disclosure.**

On March 8, 2018, the Company posted to its website a set of presentation materials that it will use during its earnings call and webcast to assist participants with understanding the Company's financial results for the quarter ended December 31, 2017 and full year 2017, and certain additional matters to be discussed during such call and webcast, including updates on the Company's FT218 ("REST-ON") product with respect to Phase III trial progress and information relating to the product's pharmacokinetic properties, and updates on the status of the Company's commercialization efforts with respect to Noctiva<sup>®</sup>. A copy of this presentation is attached hereto as Exhibit 99.2.

The information responsive to this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2, shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act or the Exchange Act, except as may be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

[99.1](#) [Press release dated March 8, 2018, issued by Avadel Pharmaceuticals plc\\*](#)

[99.2](#) [Presentation materials dated March 8, 2018\\*](#)

\* This information shall be deemed to be "furnished" and not filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**AVADEL PHARMACEUTICALS PLC**

By: /s/ Michael F. Kanan  
Michael F. Kanan  
Senior Vice President, Chief Financial Officer

Date: March 8, 2018

[99.1](#) [Press release dated March 8, 2018, issued by Avadel Pharmaceuticals plc\\*](#)

[99.2](#) [Presentation materials dated March 8, 2018\\*](#)

\* This information shall be deemed to be “furnished” and not filed herewith.



## Avadel Pharmaceuticals Reports Fourth Quarter and Full Year 2017 Results

*Fourth quarter and full year revenues of \$34.2 million and \$172.7 million, respectively*

**Dublin, Ireland –March 8, 2018** - Avadel Pharmaceuticals plc (Nasdaq: AVDL), "Avadel" or "the Company," today announced its financial results for the fourth quarter and full year 2017.

### Highlights Include:

- Total revenues for fourth quarter and full year 2017 were \$34.2 million and \$172.7 million, compared to \$43.1 million and \$150.2 million in the prior year periods.
- GAAP net loss for the fourth quarter was \$(9.3) million, or \$(0.24) per diluted share, compared to GAAP net income of \$4.7 million, or \$0.11 per diluted share, during the same period last year. GAAP net income for the full year 2017 was \$67.3 million or \$1.61 per diluted share compared to GAAP net loss of \$(41.3) million or \$(1.00) per diluted share during the same period last year.
- Adjusted net loss for the fourth quarter was \$(11.0) million, or \$(0.28) per diluted share, compared to an adjusted net income of \$0.1 million, or \$0.00 per diluted share, during the same period last year. <sup>(1)</sup>
- Cash and marketable securities at December 31, 2017 were \$94.1 million, down from \$154.2 million, at December 31, 2016.

Michael Anderson, Avadel's Chief Executive Officer, remarked, "We ended the fourth quarter and full year with strong financial results, coming in near the top end of our revenue guidance. During the fourth quarter we continued the foundational work required to prepare Noctiva™ for launch while we successfully built the necessary infrastructure to enter the urology market. The sales, marketing, market access and medical teams, have experienced and highly qualified personnel, many with urology expertise.

Mr. Anderson continued, "As we entered 2018, we continued the execution of our strategic plan by narrowing our focus to center around our urology, sleep and hospital businesses by divesting our pediatric products. Immediately following the divestiture, we completed a \$144 million capital raise, which now ensures that we are well capitalized to launch Noctiva, complete our REST-ON Phase III trial, and continue seeking strategically aligned acquisition opportunities."

### Fourth Quarter 2017 Results

Revenues during the fourth quarter of 2017 were \$34.2 million, compared to \$43.1 million during the same period last year. The decrease on a year-over-year basis was primarily due to a decline in Bloxiverz® revenue due to additional competition in 2017. GAAP net loss for the fourth quarter was \$(9.3) million, or \$(0.24) per diluted share, compared to GAAP net income of \$4.7 million, or \$0.11 per diluted share, during the same period last year. This decrease was primarily attributed to lower revenues and higher sales and marketing expenses associated with the launch of Noctiva.

Research and development expenses totaled \$12.1 million for the fourth quarter of 2017. Sequentially, research and development expenses were up from \$8.1 million in the third quarter of 2017 as a result of increased spend on the Company's REST-On Phase III clinical trial including costs associated with increased spending on new patient enrollment initiatives, the investigation of additional clinical sites, and the testing and scale up of commercial contract manufacturing services.

<sup>1</sup> Non-GAAP financial measure. Descriptions of Avadel's non-GAAP financial measures are included under the caption Non-GAAP Disclosures and Adjustments included within this press release and reconciliations of such non-GAAP financial measures to their most closely applicable GAAP financial measures are found in the Supplemental Information section herein.



Selling, general and administrative expenses were \$23.1 million in the fourth quarter of 2017. Sequentially, selling, general and administrative expenses were up from \$11.6 million in the third quarter of 2017 as a result of higher costs of services associated with the launch of Noctiva, which the Company acquired in September 2017.

Adjusted net loss<sup>(1)</sup> for the fourth quarter of 2017 was \$(11.0) million, or \$(0.28) per diluted share, compared to an adjusted net income of \$0.1 million, or \$0.00 per diluted share, in the same period last year. The decrease in adjusted net income is largely attributable to an increase in Noctiva sales and marketing costs and a decrease in revenues when compared to the prior year period. Please see the Supplemental Information section within this document for a reconciliation of adjusted net income and adjusted diluted EPS to the respective GAAP amounts.

#### **2018 Guidance**

"As a result of the recent divestiture of our pediatrics products, we are revising our 2018 full year revenue guidance to \$105 to \$125 million, from \$110 to \$130 million when we guided in December 2017. We are reaffirming our Noctiva revenue guidance of \$10 to \$20 million and the associated spending of \$50 to \$55 million. Also, as a result of the pediatrics divestiture, we are lowering our full year SG&A guidance to \$80 to \$90 million, from the \$85 to \$95 million in our previous guidance. Overall, the divestiture of the pediatrics products is expected to be accretive to operating income and cash flow. We continue to expect R&D spending be \$40 to \$50 million. Having recently completed our exchangeable notes offering, cash interest expense is expected to be approximately \$6 million. We expect a non-GAAP tax benefit of 0% to 10%," said Mike Kanan, Avadel's Chief Financial Officer.

#### **Conference Call**

A conference call to discuss these results and provide an update on Noctiva launch progress, the REST-ON trial, and new information on FT 218 has been scheduled for Thursday March 8, 2018 at 10:00 a.m. ET. A question and answer period will follow management's prepared remarks. To access the conference call, investors are invited to dial (844) 388-0559 (U.S. and Canada) or (216) 562-0393 (International). The conference ID number is 2299207. A live audio webcast and accompanying slides can be accessed by visiting the "News & Events" page of the Company's Investors website at [www.avadel.com](http://www.avadel.com). A replay of the webcast will be archived on Avadel's website for 90 days following the event.

#### **About Avadel Pharmaceuticals plc:**

Avadel Pharmaceuticals plc (NASDAQ: AVDL) is a branded specialty pharmaceutical company passionately committed to providing solutions for overlooked and unmet medical needs through patient-focused, innovative products. Our current portfolio of products and product candidates focus on urology and sleep medicine (CNS), in addition to our suite of hospital products. The Company is headquartered in Dublin, Ireland with operations in St. Louis, Missouri, United States and Lyon, France. For more information, please visit [www.avadel.com](http://www.avadel.com).

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<sup>1</sup> Non-GAAP financial measure. Descriptions of Avadel's non-GAAP financial measures are included under the caption Non-GAAP Disclosures and Adjustments included within this press release and reconciliations of such non-GAAP financial measures to their most closely applicable GAAP financial measures are found in the Supplemental Information section herein.

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**Safe Harbor:** This press release may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. The words “will,” “may,” “believe,” “expect,” “anticipate,” “estimate,” “project” and similar expressions, and the negatives thereof, identify forward-looking statements, each of which speaks only as of the date the statement is made. Although we believe that our forward-looking statements are based on reasonable assumptions within the bounds of our knowledge of our business and operations, our business is subject to significant risks and as a result there can be no assurance that actual results of our research, development and commercialization activities and our results of operations will not differ materially from the results contemplated in such forward-looking statements. These risks include: (i) risks relating to our exchangeable senior notes including use of the net proceeds from the offering of the notes and other future events related to the notes; (ii) risks relating to the divestiture of our former pediatric business including whether such divestiture will be accretive to our operating income and cash flow; (iii) risks relating to our license agreement with Serenity Pharmaceuticals, LLC including that our internal analyses may overstate the market opportunity in the United States for the drug desmopressin acetate (the “Drug”) or we may not effectively exploit such market opportunity, that significant safety or drug interaction problems could arise with respect to the Drug, that we may not successfully increase awareness of nocturia and the potential benefits of the Drug, and that the need for management to focus attention on the development and commercialization of the Drug could cause our ongoing business operations to suffer; and (iv) the other risks, uncertainties and contingencies described in the Company’s filings with the U.S. Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2016, and our Current Report on Form 8-K filed on February 14, 2018, in particular disclosures that may be set forth in particular under the captions “Forward-Looking Statements” and “Risk Factors,” including without limitation: our dependence on a small number of products and customers for the majority of our revenues; the possibility that our Bloxiverz®, Vazculep® and Akovaz® products, which are not patent protected, could face substantial competition resulting in a loss of market share or forcing us to reduce the prices we charge for those products; the possibility that we could fail to successfully complete the research and development for pipeline products we are evaluating for potential application to the FDA pursuant to our “unapproved-to-approved” strategy, or that competitors could complete the development of such products and apply for FDA approval of such products before us; the possibility that our products may not reach the commercial market or gain market acceptance; our need to invest substantial sums in research and development in order to remain competitive; our dependence on certain single providers for development of several of our drug delivery platforms and products; our dependence on a limited number of suppliers to manufacture our products and to deliver certain raw materials used in our products; the possibility that our competitors may develop and market technologies or products that are more effective or safer than ours, or obtain regulatory approval and market such technologies or products before we do; the challenges in protecting the intellectual property underlying our drug delivery platforms and other products; and our dependence on key personnel to execute our business plan.

#### **Non-GAAP Disclosures and Adjustments**

Avadel discloses certain non-GAAP financial measures, including adjusted net income and loss and adjusted net income and loss per diluted share, as management believes that a comparison of its current and historical results would be difficult if the disclosures were limited to financial measures prepared only in accordance with generally accepted accounting principles (GAAP) in the U.S. In addition to reporting its financial results in accordance with GAAP, Avadel reports certain non-GAAP results that exclude, if any, fair value remeasurements of its contingent consideration, impairment of intangible assets, if any, amortization of intangible assets, restructuring costs, foreign exchange gains and losses on assets and liabilities denominated in foreign currencies, non-cash license revenue adjustments and impacts of US tax reform, but includes the operating cash flows plus any unpaid accrued amounts associated with the contingent consideration, in order to supplement investors’ and other readers’ understanding and assessment of the Company’s financial performance. The Company’s management uses these non-GAAP measures internally for forecasting, budgeting and measuring its operating performance. Investors and other readers should review the related GAAP financial measures and the reconciliation of non-GAAP measures to their most closely comparable GAAP measure set forth below and should consider non-GAAP measures only as a supplement to, not as a substitute for or as a superior measure to, measures of financial performance prepared in accordance with GAAP. The table provided within the following “Supplemental Information” section reconciles GAAP net income and loss and diluted earnings or loss per share to the corresponding adjusted amounts.

<sup>1</sup> Non-GAAP financial measure. Descriptions of Avadel’s non-GAAP financial measures are included under the caption Non-GAAP Disclosures and Adjustments included within this press release and reconciliations of such non-GAAP financial measures to their most closely applicable GAAP financial measures are found in the Supplemental Information section herein.



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**AVADEL PHARMACEUTICALS PLC**  
**CONSOLIDATED STATEMENTS OF INCOME (LOSS)**  
*(In thousands, except per share data)*

	Three-Months Ended December 31,		Twelve-Months Ended December 31,	
	2017	2016	2017	2016
<b>Revenues:</b>				
Product sales and services	\$ 34,328	\$ 42,364	\$ 172,337	\$ 147,222
License and research revenue	(80)	721	404	3,024
Total revenue	34,248	43,085	172,741	150,246
<b>Operating expenses:</b>				
Cost of products and services sold	4,048	2,591	16,301	13,248
Research and development expenses	12,125	13,476	34,218	34,611
Selling, general and administrative expenses	23,058	10,688	58,862	44,179
Intangible asset amortization	1,967	2,970	3,659	13,888
(Gain) loss - changes in fair value of related party contingent consideration	(1,034)	(3,704)	(31,141)	49,285
Restructuring costs	(631)	—	2,542	—
Total operating expenses	39,533	26,021	84,441	155,211
Operating income (loss)	(5,285)	17,064	88,300	(4,965)
Investment income, net	161	555	2,850	1,635
Interest expense, net	(263)	(261)	(1,052)	(963)
Other income (expense) - changes in fair value of related party payable	(903)	(413)	2,085	(6,548)
Foreign exchange (loss) gain	(587)	1,135	(714)	1,123
Income (loss) before income taxes	(6,877)	18,080	91,469	(9,718)
Income tax provision	2,385	13,346	24,215	31,558
Net income (loss)	\$ (9,262)	\$ 4,734	\$ 67,254	\$ (41,276)
Net income (loss) per share - basic	\$ (0.24)	\$ 0.11	\$ 1.66	\$ (1.00)
Net income (loss) per share - diluted	\$ (0.24)	\$ 0.11	\$ 1.61	\$ (1.00)
Weighted average number of shares outstanding - basic	39,350	41,269	40,465	41,248
Weighted average number of shares outstanding - diluted	39,350	42,808	41,765	41,248



**AVADEL PHARMACEUTICALS PLC**  
**CONSOLIDATED BALANCE SHEETS**  
*(In thousands, except per share data)*

	As of December 31,	
	2017	2016
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 16,564	\$ 39,215
Marketable securities	77,511	114,980
Accounts receivable	14,764	17,839
Inventories, net	6,157	3,258
Prepaid expenses and other current assets	8,958	5,894
Total current assets	123,954	181,186
Property and equipment, net	3,001	3,320
Goodwill	18,491	18,491
Intangible assets, net	92,289	22,837
Research and development tax credit receivable	5,272	1,775
Income tax deferred charge	—	10,342
Other	9,099	7,531
Total assets	\$ 252,106	\$ 245,482
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Current portion of long-term debt	\$ 111	\$ 268
Current portion of long-term related party payable	24,893	34,177
Accounts payable	7,478	7,105
Deferred revenue	2,007	2,223
Accrued expenses	50,849	17,222
Income taxes	241	1,200
Other	597	226
Total current liabilities	86,176	62,421
Long-term debt, less current portion	156	547
Long-term related party payable, less current portion	73,918	135,170
Other	7,293	5,275
Total liabilities	167,543	203,413
Shareholders' equity:		
Preferred shares, \$0.01 nominal value; 50,000 shares authorized; none issued or outstanding at December 31, 2017 and December 31, 2016, respectively	—	—
Ordinary shares, nominal value of \$0.01; 500,000 shares authorized; 41,463 issued and 39,346 outstanding at December 31, 2017, and 41,371 issued and outstanding at December 31, 2016	414	414
Treasury shares, at cost, 2,117 and 0 shares held at December 31, 2017 and December 31, 2016, respectively	(22,361)	—
Additional paid-in capital	393,478	385,020
Accumulated deficit	(263,702)	(319,800)
Accumulated other comprehensive loss	(23,266)	(23,565)
Total shareholders' equity	84,563	42,069
Total liabilities and shareholders' equity	\$ 252,106	\$ 245,482

**AVADEL PHARMACEUTICALS PLC**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(In thousands)*

	Years Ended December 31,	
	2017	2016
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ 67,254	\$ (41,276)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	4,883	14,489
Loss on disposal of property and equipment	—	110
(Gain) loss on sale of marketable securities	(411)	826
Foreign exchange loss (gain)	714	(349)
Grants recognized in research and development expenses	(539)	—
Remeasurement of related party acquisition-related contingent consideration	(31,141)	49,285
Remeasurement of related party financing-related contingent consideration	(2,085)	6,548
Change in deferred tax and income tax deferred charge	3,556	(4,000)
Stock-based compensation expense	8,072	14,679
Net changes in assets and liabilities		
Accounts receivable	3,075	(10,050)
Inventories	(2,899)	1,831
Prepaid expenses and other current assets	(3,741)	3,412
Research and development tax credit receivable	(3,141)	397
Accounts payable & other current liabilities	596	(434)
Deferred revenue	(216)	(2,923)
Accrued expenses	13,110	6,764
Accrued income taxes	(959)	1,778
Earn-out payments for related party contingent consideration in excess of acquisition-date fair value	(31,636)	(20,252)
Royalty payments for related party payable in excess of original fair value	(4,428)	(2,469)
Other long-term assets and liabilities	(3,402)	535
Net cash provided by operating activities	<u>16,662</u>	<u>18,901</u>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(591)	(1,201)
Acquisitions of businesses, including cash acquired and other adjustments	—	628
Purchase of intangible assets	(53,111)	—
Proceeds from sales of marketable securities	189,009	71,546
Purchases of marketable securities	(151,005)	(107,603)
Net cash used in investing activities	<u>(15,698)</u>	<u>(36,630)</u>
<b>Cash flows from financing activities:</b>		
Reimbursement of conditional R&D grants	(115)	(277)
Earn-out payments for related party contingent consideration	(1,246)	(6,892)
Royalty payments for related party payable	—	(1,225)
Cash proceeds from issuance of ordinary shares and warrants	404	440
Share repurchases	(22,361)	—
Net cash used in financing activities	<u>(23,318)</u>	<u>(7,954)</u>
Effect of foreign currency exchange rate changes on cash and cash equivalents	(297)	(166)
Net decrease in cash and cash equivalents	(22,651)	(25,849)
Cash and cash equivalents - beginning balance	39,215	65,064
Cash and cash equivalents - ending balance	<u>\$ 16,564</u>	<u>\$ 39,215</u>
<b>Supplemental disclosures of cash flow information:</b>		
Income tax paid	\$ 19,143	\$ 27,180
Interest paid	1,050	788



AVADEL PHARMACEUTICALS PLC  
SUPPLEMENTAL INFORMATION  
(In thousands, except per share data)

Revenues	Three-Months Ended December 31,		Twelve-Months Ended December 31,	
	2017	2016	2017	2016
	(Unaudited)			
Bloxiverz	\$ 7,763	\$ 16,938	\$ 45,304	\$ 82,896
Vazculep	8,140	10,629	38,046	39,796
Akovaz	15,436	11,263	80,546	16,831
Other	2,989	3,534	8,441	7,699
Total product sales and services	34,328	42,364	172,337	147,222
License and research revenue	(80)	721	404	3,024
Total revenue	\$ 34,248	\$ 43,085	\$ 172,741	\$ 150,246



GAAP to Non-GAAP adjustments for the three-months ended December 31, 2017

	GAAP	Exclude						Include		Total adjustments	Adjusted GAAP
		Intangible asset amortization	Foreign exchange gain (loss)	Restructuring impacts	License revenue adjustment	US tax reform impact	Contingent related party payable fair value remeasurement	Contingent related party payable paid/accrued			
Revenues:											
Product sales and services	\$ 34,328	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 34,328
License and research revenue	(80)	—	—	—	342	—	—	—	—	342	262
Total revenue	34,248	—	—	—	342	—	—	—	—	342	34,590
Operating expenses:											
Cost of products and services sold	4,048	—	—	—	—	—	—	—	—	—	4,048
Research and development expenses	12,125	—	—	—	—	—	—	—	—	—	12,125
Selling, general and administrative expenses	23,058	—	—	—	—	—	—	—	—	—	23,058
Intangible asset amortization	1,967	(1,967)	—	—	—	—	—	—	—	(1,967)	—
(Gain) loss - changes in fair value of related party contingent consideration	(1,034)	—	—	—	—	—	1,034	5,966	7,000	631	5,966
Restructuring costs	(631)	—	—	631	—	—	—	—	—	631	—
Total operating expenses	39,533	(1,967)	—	631	—	—	1,034	5,966	5,664	(5,322)	45,197
Operating income (loss)	(5,285)	1,967	—	(631)	342	—	(1,034)	(5,966)	(5,322)	(10,607)	161
Investment income, net	161	—	—	—	—	—	—	—	—	—	161
Interest expense, net	(263)	—	—	—	—	—	—	—	—	—	(263)
Other income (expense) - changes in fair value of related party payable	(903)	—	—	—	—	—	903	(818)	85	(818)	—
Foreign exchange (loss) gain	(587)	—	587	—	—	—	—	—	587	—	—
Income (loss) before income taxes	(6,877)	1,967	587	(631)	342	—	(131)	(6,784)	(4,650)	(11,527)	—
Income tax provision	2,385	706	—	—	—	(3,513)	299	(433)	(2,941)	(556)	—
Net income (loss)	\$ (9,262)	\$ 1,261	\$ 587	\$ (631)	\$ 342	\$ 3,513	\$ (430)	\$ (6,351)	\$ (1,709)	\$ (10,971)	\$ (0.28)
Net income (loss) per share - diluted <sup>(1)</sup>	\$ (0.24)	\$ 0.03	\$ 0.01	\$ (0.02)	\$ 0.01	\$ 0.09	\$ (0.01)	\$ (0.16)	\$ (0.04)	\$ (0.28)	\$ (0.28)
Weighted average number of shares outstanding - diluted	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350

(1) Net income (loss) per share - diluted is calculated by dividing Net income (loss) by the Weighted average number of shares outstanding - diluted. Note, when recalculated using this method, the balances in the Total adjustment and Adjusted GAAP columns may not cross-foot as a result of rounding to full precision.



GAAP to Non GAAP adjustments for the three-months ended December 31, 2016

	Exclude						Include		Total adjustments	Adjusted GAAP
	GAAP	Intangible asset amortization	Foreign exchange gain (loss)	Cross-border merger impacts	Purchase accounting adjustments - FSC	Contingent related party payable fair value remeasurement	Contingent related party payable paid/accrued			
<b>Revenues:</b>										
Product sales and services	\$ 42,364	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 42,364	
License and research revenue	721	—	—	—	—	—	—	—	721	
<b>Total revenue</b>	<b>43,085</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>43,085</b>	
<b>Operating expenses:</b>										
Cost of products and services sold	2,591	—	—	—	1,019	—	—	1,019	3,610	
Research and development expenses	13,476	—	—	—	—	—	—	—	13,476	
Selling, general and administrative expenses	10,688	—	—	—	—	—	—	—	10,688	
Intangible asset amortization	2,970	(2,970)	—	—	—	—	—	(2,970)	—	
(Gain) loss - changes in fair value of related party contingent consideration	(3,704)	—	—	—	—	3,704	7,645	11,349	7,645	
<b>Total operating expenses</b>	<b>26,021</b>	<b>(2,970)</b>	<b>—</b>	<b>—</b>	<b>1,019</b>	<b>3,704</b>	<b>7,645</b>	<b>9,398</b>	<b>35,419</b>	
<b>Operating income (loss)</b>	<b>17,064</b>	<b>2,970</b>	<b>—</b>	<b>—</b>	<b>(1,019)</b>	<b>(3,704)</b>	<b>(7,645)</b>	<b>(9,398)</b>	<b>7,666</b>	
Investment income, net	555	—	—	—	—	—	—	—	555	
Interest expense, net	(261)	—	—	—	—	—	—	—	(261)	
Other income (expense) - changes in fair value of related party payable	(413)	—	—	—	—	413	(1,018)	(605)	(1,018)	
Foreign exchange gain	1,135	—	(1,135)	—	—	—	—	(1,135)	—	
<b>Income (loss) before income taxes</b>	<b>18,060</b>	<b>2,970</b>	<b>(1,135)</b>	<b>—</b>	<b>(1,019)</b>	<b>(3,291)</b>	<b>(8,663)</b>	<b>(11,138)</b>	<b>6,942</b>	
Income tax provision	13,346	1,066	—	(6,754)	(366)	82	(499)	(6,471)	6,875	
<b>Net income (loss)</b>	<b>\$ 4,734</b>	<b>\$ 1,904</b>	<b>\$ (1,135)</b>	<b>\$ 6,754</b>	<b>\$ (653)</b>	<b>\$ (3,373)</b>	<b>\$ (8,164)</b>	<b>\$ (4,667)</b>	<b>\$ 67</b>	
Net (loss) income per share - diluted <sup>(1)</sup>	\$ 0.11	\$ 0.04	\$ (0.03)	\$ 0.16	\$ (0.02)	\$ (0.08)	\$ (0.19)	\$ (0.11)	\$ —	
Weighted average number of shares outstanding - diluted	42,808	42,808	42,808	42,808	42,808	42,808	42,808	42,808	42,808	

(1) Net income (loss) per share - diluted is calculated by dividing Net income (loss) by the Weighted average number of shares outstanding - diluted. Note, when recalculated using this method, the balances in the Total adjustment and Adjusted GAAP columns may not cross-foot as a result of rounding to full precision.



GAAP to Non-GAAP adjustments for the twelve-months ended December 31, 2017

	Exclude							Include		Total adjustment	Adjusted GAAP
	GAAP	Intangible asset amortization	Foreign exchange gain loss	Restructuring impacts	Purchase accounting adjustment - FSC	License revenue adjustment	US tax reform impact	Contingent related party payable fair value remeasurement	Contingent related party payable paid/accrued		
Revenues:											
Product sales and services	\$ 172,337	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 172,337
License and research revenue	404	—	—	—	—	1,442	—	—	—	1,442	1,846
Total revenue	172,741	—	—	—	—	1,442	—	—	—	1,442	174,183
Operating expenses:											
Cost of products and services sold	16,301	—	—	—	(46)	—	—	—	—	(46)	16,255
Research and development expenses	34,218	—	—	—	—	—	—	—	—	—	34,218
Selling, general and administrative expenses	58,862	—	—	—	—	—	—	—	—	—	58,862
Intangible asset amortization	3,659	(3,659)	—	—	—	—	—	—	—	(3,659)	—
(Gain) loss - changes in fair value of related party contingent consideration	(31,141)	—	—	—	—	—	—	31,141	31,362	62,503	31,362
Restructuring costs	2,542	—	—	(2,542)	—	—	—	—	—	(2,542)	—
Total operating expenses	84,441	(3,659)	—	(2,542)	(46)	—	—	31,141	31,362	55,256	140,697
Operating income (loss)	88,300	3,659	—	2,542	46	1,442	—	(31,141)	(31,362)	(54,814)	33,486
Investment income, net	2,850	—	—	—	—	—	—	—	—	—	2,850
Interest expense, net	(1,052)	—	—	—	—	—	—	—	—	—	(1,052)
Other income (expense) - changes in fair value of related party payable	2,085	—	—	—	—	—	—	(2,085)	(4,246)	(6,331)	(4,246)
Foreign exchange (loss) gain	(714)	—	714	—	—	—	—	—	—	714	—
Income (loss) before income taxes	91,469	3,659	714	2,542	46	1,442	—	(33,226)	(35,608)	(60,431)	31,038
Income tax provision	24,215	1,309	—	—	17	—	(3,513)	(1,477)	(2,255)	(5,919)	18,296
Net income (loss)	\$ 67,254	\$ 2,350	\$ 714	\$ 2,542	\$ 29	\$ 1,442	\$ 3,513	\$ (31,749)	\$ (33,353)	\$ (54,512)	\$ 12,742
Net income (loss) per share - diluted(1)	\$ 1.61	\$ 0.06	\$ 0.02	\$ 0.06	\$ —	\$ 0.03	\$ 0.08	\$ (0.76)	\$ (0.80)	\$ (1.31)	\$ 0.31
Weighted average number of shares outstanding - diluted	41,765	41,765	41,765	41,765	41,765	41,765	41,765	41,765	41,765	41,765	41,765

(1) Net income (loss) per share - diluted is calculated by dividing Net income (loss) by the Weighted average number of shares outstanding - diluted. Note, when recalculated using this method, the balances in the Total adjustment and Adjusted GAAP columns may not cross-foot as a result of rounding to full precision.

GAAP to Non-GAAP adjustments for the twelve-months ended December 31, 2016

	Exclude						Include		Total adjustments	Adjusted GAAP
	GAAP	Intangible asset amortization	Foreign exchange (gain)/loss	Cross-border merger impacts	Purchase accounting adjustments - FSC	Contingent related party payable fair value remeasurements	Contingent related party payable paid/accrued			
<b>Revenues:</b>										
Product sales and services	\$ 147,222	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 147,222	
License and research revenue	3,024	—	—	—	—	—	—	—	3,024	
<b>Total revenue</b>	<b>150,246</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>150,246</b>	
<b>Operating expenses:</b>										
Cost of products and services sold	13,248	—	—	—	(506)	—	—	(506)	12,742	
Research and development expenses	34,611	—	—	—	—	—	—	—	34,611	
Selling, general and administrative expenses	44,179	—	—	—	—	—	—	—	44,179	
Intangible asset amortization	13,888	(13,888)	—	—	—	—	—	(13,888)	—	
(Gain) loss - changes in fair value of related party contingent consideration	49,285	—	—	—	—	(49,285)	26,966	(22,319)	26,966	
<b>Total operating expenses</b>	<b>155,211</b>	<b>(13,888)</b>	<b>—</b>	<b>—</b>	<b>(506)</b>	<b>(49,285)</b>	<b>26,966</b>	<b>(36,713)</b>	<b>118,498</b>	
<b>Operating income (loss)</b>	<b>(4,965)</b>	<b>13,888</b>	<b>—</b>	<b>—</b>	<b>506</b>	<b>49,285</b>	<b>(26,966)</b>	<b>36,713</b>	<b>31,748</b>	
Investment income, net	1,635	—	—	—	—	—	—	—	1,635	
Interest expense, net	(963)	—	—	—	—	—	—	—	(963)	
Other income (expense) - changes in fair value of related party payable	(6,548)	—	—	—	—	6,548	(3,636)	2,912	(3,636)	
Foreign exchange (loss) gain	1,123	—	(1,123)	—	—	—	—	(1,123)	—	
<b>Income (loss) before income taxes</b>	<b>(9,710)</b>	<b>13,888</b>	<b>(1,123)</b>	<b>—</b>	<b>506</b>	<b>55,833</b>	<b>(30,602)</b>	<b>38,502</b>	<b>28,784</b>	
Income tax provision	31,558	4,986	—	(6,754)	182	3,068	(1,667)	(185)	31,373	
<b>Net income (loss)</b>	<b>\$ (41,276)</b>	<b>\$ 8,902</b>	<b>\$ (1,123)</b>	<b>\$ 6,754</b>	<b>\$ 324</b>	<b>\$ 52,765</b>	<b>\$ (28,935)</b>	<b>\$ 38,687</b>	<b>\$ (2,589)</b>	
<b>Net (loss) income per share - diluted <sup>(1)</sup></b>	<b>\$ (1.00)</b>	<b>\$ 0.22</b>	<b>\$ (0.03)</b>	<b>\$ 0.16</b>	<b>\$ 0.01</b>	<b>\$ 1.28</b>	<b>\$ (0.70)</b>	<b>\$ 0.94</b>	<b>\$ (0.06)</b>	
Weighted average number of shares outstanding - diluted	41,248	41,248	41,248	41,248	41,248	41,248	41,248	41,248	41,248	

(1) Net income (loss) per share - diluted is calculated by dividing Net income (loss) by the Weighted average number of shares outstanding - diluted. Note, when recalculated using this method, the balances in the Total adjustment and Adjusted GAAP columns may not cross-foot as a result of rounding to full precision.





Fourth Quarter & Full Year  
2017 Results

March 8, 2018



*This presentation may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Words "will," "may," "believe," "expect," "anticipate," "estimate," "project" and similar expressions, and the negatives thereof, identify forward-looking statements, each of which speak only as of the date the statement is made. Although we believe that our forward-looking statements are based on reasonable assumptions within the bounds of our knowledge of business and operations, our business is subject to significant risks and as a result there can be no assurance that actual results of our research, development and commercialization activities and our results of operations will not differ materially from the results contemplated in such forward-looking statements. These risks include: (i) risks relating to our exchange senior notes including use of the net proceeds from the offering of the notes and other future events related to the notes; (ii) risks relating to the divestiture of our former pediatric business including whether such divestiture will be accretive to our operating income and cash flow; (iii) risks relating to our license agreement with Serenity Pharmaceuticals, LLC including that internal analyses may overstate the market opportunity in the United States for the drug desmapressin acetate (the "Drug") or we may not effectively exploit such market opportunity, significant safety or drug interaction problems could arise with respect to the Drug, that we may not successfully increase awareness of nocturia and the potential benefits of the Drug, that the need for management to focus attention on the development and commercialization of the Drug could cause our ongoing business operations to suffer; and (iv) the other uncertainties and contingencies described in the Company's filings with the U.S. Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2016, and our Current Report on Form 8-K filed on February 14, 2018, in particular disclosures that may be set forth in particular under the captions "Forward-Looking Statements" and "Risk Factors," including without limitation: our dependence on a small number of products and customers for the majority of our revenues; the possibility that Bloxiverz®, Vazculep® and Akovaz® products, which are not patent protected, could face substantial competition resulting in a loss of market share or forcing us to reduce the price charge for those products; the possibility that we could fail to successfully complete the research and development for pipeline products we are evaluating for potential application to the FDA pursuant to our "unapproved-to-approved" strategy, or that competitors could complete the development of such products and apply for FDA approval of such products before us; the possibility that our products may not reach the commercial market or gain market acceptance; our need to invest substantial sums in research and development in order to remain competitive; our dependence on certain single providers for development of several of our drug delivery platforms and products; our dependence on a limited number of suppliers to manufacture our products and to deliver certain raw materials used in our products; the possibility that our competitors may develop and market technologies or products that are more effective or safer than ours, or obtain regulatory approval and market such technologies or products before we do; the challenges in protecting the intellectual property underlying our drug delivery platforms and other products; and our dependence on key personnel to execute our business plan.*

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## Call Outline

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- I. Fourth quarter & full year 2017 overview
  - II. REST-ON Phase III trial update
  - III. FT 218: Pharmacokinetic overview
  - IV. Market update:
    - i. Sodium oxybate use and persistence rates
    - ii. Concomitant use of sodium oxybate and sodium valproate
    - iii. Noctiva™
  - V. Q&A
-

## Recent Highlights

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### Financial Overview

- 4Q 2017 revenues of \$34.2 million & adjusted LPS of \$(0.28)
- 2017 total revenues of \$172.7 million & adjusted EPS of \$0.31
- Repurchased \$22.3 million of shares
- Operating cash flow positive
- \$137.7 million in net proceeds from convertible offering (2/14/18)

### Strategic Execution

- 
- In-licensed Noctiva™ in September 2017
  - Continued enrollment in REST-ON Phase III trial of FT 218 in narcolepsy patients
  - Granted Orphan Drug Designation for FT 218 (1/10/18)
  - Reduced R&D footprint in France
  - Developed 4<sup>th</sup> sterile injectable product
  - Divested four pediatric products (2/12/18)

## Fourth Quarter & Full Year 2017 Financial Results

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## Non-GAAP Financial Results



(in \$000, except for per share amounts)	Three Months Ended			Twelve Months Ended	
	12/31/17	09/30/17	12/31/16	12/31/17	12/31/16
<b>Total revenue</b>	\$ 34,590	\$ 39,675	\$ 43,085	\$ 174,183	\$ 150,246
Cost of products and services sold	4,048	3,790	3,610	16,255	12,742
Research and development expenses	12,125	8,095	13,476	34,218	34,611
Selling, general and admin expenses	23,058	11,563	10,688	58,862	44,179
Intangible asset amortization	-	-	-	-	-
Restructuring costs	-	-	-	-	-
Operating expenses	39,231	23,448	27,774	109,335	91,532
Contingent consideration payments and accruals	5,966	7,264	7,645	31,362	26,966
<b>Operating income (loss)</b>	<b>(10,607)</b>	<b>8,963</b>	<b>7,666</b>	<b>33,486</b>	<b>31,748</b>
Interest and other income (expense), net	(102)	847	294	1,798	672
Other expense - contingent consideration payments and accruals	(818)	(963)	(1,018)	(4,246)	(3,636)
<b>Income (loss) before income taxes</b>	<b>(11,527)</b>	<b>8,847</b>	<b>6,942</b>	<b>31,038</b>	<b>28,784</b>
Income tax (benefit) provision	(556)	5,100	6,875	18,296	31,373
<b>Net income (loss)</b>	<b>\$ (10,971)</b>	<b>\$ 3,747</b>	<b>\$ 67</b>	<b>\$ 12,742</b>	<b>\$ (2,589)</b>
<b>Diluted earnings (loss) per share</b>	<b>\$ (0.28)</b>	<b>\$ 0.09</b>	<b>\$ -</b>	<b>\$ 0.31</b>	<b>\$ (0.06)</b>
<b>Weighted average number of shares outstanding - diluted</b>	<b>39,350</b>	<b>41,339</b>	<b>42,808</b>	<b>41,765</b>	<b>41,248</b>

\*Reconciliations from GAAP to Non-GAAP can be found in the appendix

## GAAP Financial Results



(in \$000, except for per share amounts)	Three Months Ended			Twelve Months Ended	
	12/31/17	09/30/17	12/31/16	12/31/17	12/31/16
<b>Total revenue</b>	\$ 34,248	\$ 39,675	\$ 43,085	\$ 172,741	\$ 150,246
Cost of products and services sold	4,048	3,790	2,591	16,301	13,248
Research and development expenses	12,125	8,095	13,476	34,218	34,611
Selling, general and admin expenses	23,058	11,563	10,688	58,862	44,179
Intangible asset amortization	1,967	564	2,970	3,659	13,888
Restructuring costs	(631)	(549)	-	2,542	-
Operating expenses	40,567	23,463	29,725	115,582	105,926
(Gain) loss - changes in fair value of related party contingent consideration	(1,034)	(9,906)	(3,704)	(31,141)	49,285
<b>Operating income (loss)</b>	<b>(5,285)</b>	<b>26,118</b>	<b>17,064</b>	<b>88,300</b>	<b>(4,965)</b>
Interest and other income (expense), net	(689)	714	1,429	1,084	1,795
Other income (expense) - changes in fair value of related party payable	(903)	768	(413)	2,085	(6,548)
<b>Income (loss) before income taxes</b>	<b>(6,877)</b>	<b>27,600</b>	<b>18,080</b>	<b>91,469</b>	<b>(9,718)</b>
Income tax provision	2,385	5,921	13,346	24,215	31,558
<b>Net income (loss)</b>	<b>\$ (9,262)</b>	<b>\$ 21,679</b>	<b>\$ 4,734</b>	<b>\$ 67,254</b>	<b>\$ (41,276)</b>
<b>Diluted earnings (loss) per share</b>	<b>\$ (0.24)</b>	<b>\$ 0.52</b>	<b>\$ 0.11</b>	<b>\$ 1.61</b>	<b>\$ (1.00)</b>

## Cash Flow Summary



*in \$000's*

	<b>Twelve Months Ended December 31,</b>	
	<b>2017</b>	<b>2016</b>
<b><u>TOTAL Cash and Marketable Securities</u></b>		
<b>Beginning Balance</b>	<b>\$ 154,195</b>	<b>\$ 144,800</b>
Operating cash flows (excl tax and earnout payments) - base business	86,870	68,800
Noctiva operating spending	(15,000)	-
Earnout/Royalty Payments	(37,311)	(30,830)
Tax Payments	(19,143)	(27,180)
Acquisition of Noctiva Asset	(53,111)	-
Share Repurchases	(22,361)	-
Capital Spending	(591)	(1,200)
Other	527	(190)
<b><i>Change in Total</i></b>	<b><u>(60,120)</u></b>	<b><u>9,390</u></b>
<b>Ending Balance</b>	<b><u>\$ 94,075</u></b>	<b><u>\$ 154,190</u></b>

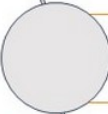
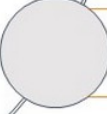


2018 Guidance	Current	Previous
<b>Total Revenues</b>	<b>\$105M - \$125M</b>	\$110M - \$130M
<b>Noctiva Revenues</b>	<b>\$10M - \$20M</b>	\$10M - \$20M
<b>R&amp;D Expense</b>	<b>\$40M - \$50M</b>	\$40M - \$50M
<b>Income Tax Benefit</b>	<b>0% - 10%</b>	-

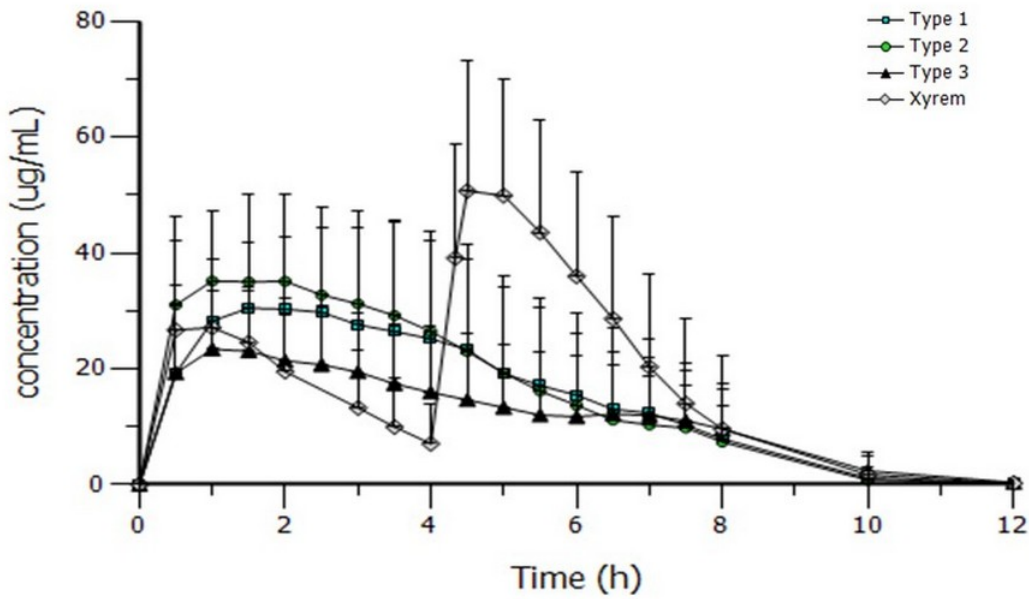
Guidance update driven by divestiture of pediatric assets in February 2018

REST-ON Phase III Clinical Update & PK Overview



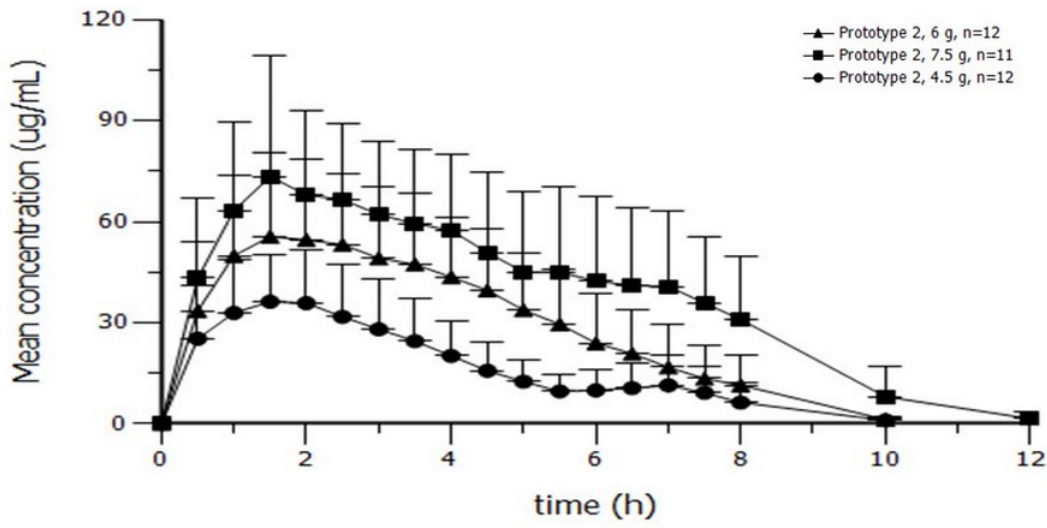
-  NDA filing by year end 2018 no longer expected
  -  Recent enrollment rate increases are not meeting expectations
  -  Activating new clinical sites and increasing patient engagement initiatives to improve screening and enrollment
  -  Update on trial to be provided in 2H 2018
-

## Pharmacokinetics: FT 218 vs. Twice-Nightly



- 3 FT 218 prototypes at 4.5g vs approx 2 x 2.25g doses
- Cmax of FT 218 avoids high peak level of sodium oxybate associated with second dose
- With preferred formulations blood concentration higher first 4 hours gradual decline
- FT 218 similar or lower blood level 2x nightly dosing at hour 8 – minimizing “hangover” effect
- Similar “onset of action” to 2x-nightly
- Identical AUC to 2x-nightly

## Pharmacokinetics: FT 218 at 4.5g, 6g & 7.5g Doses

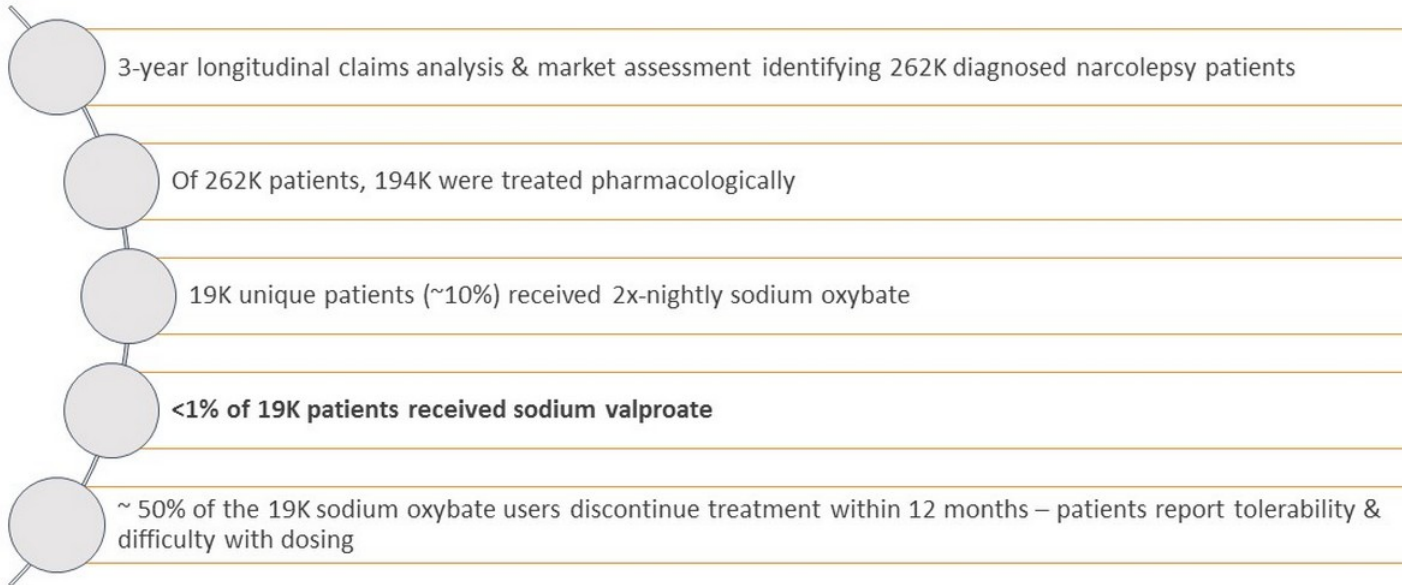


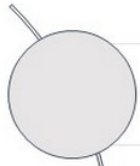
- PK for doses at 4.5g, 6g, 7.5g
- Consistency and linearity of resp; dose increased
- Robust and reproducible across strengths
- Remove inconsistency in timing missing of second dose

## Market Update: Sodium Oxybate & Noctiva™

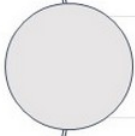
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Significant interest from patients in 1x-night given tolerability & dosing



Cost assessment: Current & only approved product's price increased ~1,600%<sup>1</sup> since 2006

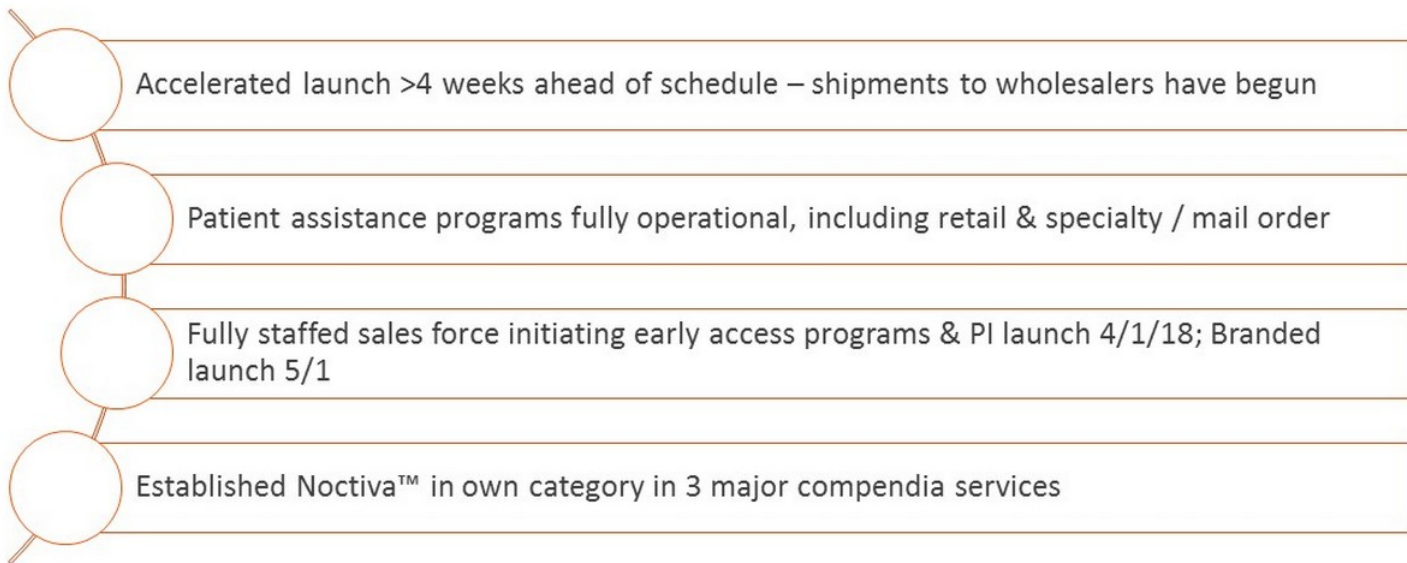


Est. 70% of 2x-nightly product revenue increase in last 5 years was price driven, with an est. 30% driven by volume<sup>2</sup>

Findings align with multipronged approach to address approval from clinical, regulatory & legal pathways

1) Gold Standard Drug Database  
2) Internal estimates





A primary focus is to secure Part D coverage for 2019 with rollbacks onto 2018 formularies

## Question & Answer

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## Appendix

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## Revenues by Product (GAAP)



(in \$000)

<b>Products:</b>	<b>Q1 2017</b>	<b>Q2 2017</b>	<b>Q3 2017</b>	<b>Q4 2017</b>	<b>Full Year 2017</b>	<b>Full Year 2016</b>
Bloxiverz	\$ 13,902	\$ 13,719	\$ 9,920	\$ 7,763	\$ 45,304	\$ 82,896
Vazculep	10,179	10,154	9,573	8,140	38,046	39,796
Akovaz	25,638	20,912	18,561	15,435	80,546	16,831
Other	2,038	2,320	1,093	2,990	8,441	7,699
<b>Total product sales and services</b>	<b>\$ 51,757</b>	<b>\$ 47,105</b>	<b>\$ 39,147</b>	<b>\$ 34,328</b>	<b>\$ 172,337</b>	<b>\$ 147,222</b>
<b>License and research revenue</b>	<b>\$ 750</b>	<b>\$ (794)</b>	<b>\$ 528</b>	<b>\$ (80)</b>	<b>404</b>	<b>\$ 3,024</b>
<b>Total revenues</b>	<b>\$ 52,507</b>	<b>\$ 46,311</b>	<b>\$ 39,675</b>	<b>\$ 34,248</b>	<b>\$ 172,741</b>	<b>\$ 150,246</b>



## GAAP to Non-GAAP Reconciliations: 4Q 2017



	GAAP to Non-GAAP adjustments for the three months ended December 31, 2017											Total Adjustments	Adjusted GAAP	
	Exclude								Include		Total Adjustments			Adjusted GAAP
	GAAP	Intangible asset amortization	Foreign exchange (loss) gain	Restructuring Impacts	License Revenue Adjustment	U.S. Federal Tax Law Change	Contingent related party payable fair value remeasurements	Contingent related party payable paid/accrued						
Product sales and services	\$ 34,328	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34,328	
License and research revenue	(80)	-	-	-	342	-	-	-	-	-	-	342	262	
Total revenue	34,248	-	-	-	342	-	-	-	-	-	-	342	34,590	
Cost of products and services sold	4,048	-	-	-	-	-	-	-	-	-	-	-	4,048	
Research and development expenses	12,125	-	-	-	-	-	-	-	-	-	-	-	12,125	
Selling, general and administrative expenses	23,058	-	-	-	-	-	-	-	-	-	-	-	23,058	
Intangible asset amortization	1,967	(1,967)	-	-	-	-	-	-	-	-	(1,967)	-	-	
Changes in fair value of related party contingent consideration	(1,034)	-	-	-	-	-	1,034	5,966	7,000	5,966	-	-	5,966	
Restructuring costs	(631)	-	-	631	-	-	-	-	631	-	-	631	-	
Total operating expenses	39,533	(1,967)	-	631	-	-	1,034	5,966	5,664	5,664	-	-	45,197	
Operating income (loss)	(5,285)	1,967	-	(631)	342	-	(1,034)	(5,966)	(5,322)	(5,322)	-	-	(10,607)	
Investment income	161	-	-	-	-	-	-	-	-	-	-	-	161	
Interest Expense	(263)	-	-	-	-	-	-	-	-	-	-	-	(263)	
Other Expense - changes in fair value of related party payable	(903)	-	-	-	-	-	903	(618)	85	(618)	85	85	(818)	
Foreign exchange (loss) gain	(587)	-	587	-	-	-	-	-	587	-	-	587	-	
Income (loss) before income taxes	(6,877)	1,967	587	(631)	342	-	(131)	(6,784)	(4,650)	(4,650)	-	-	(11,527)	
Income tax provision (benefit)	2,385	706	-	-	-	-	(3,513)	299	(433)	(433)	-	-	(556)	
Net (loss) income	\$ (9,262)	\$ 1,261	\$ 587	\$ (631)	\$ 342	\$ -	\$ 3,513	\$ (430)	\$ (6,351)	\$ (1,709)	\$ -	\$ -	\$ (10,971)	
Net (loss) income per share - diluted	\$ (0.24)	\$ 0.03	\$ 0.01	\$ (0.02)	\$ 0.01	\$ -	\$ 0.09	\$ (0.01)	\$ (0.15)	\$ (0.04)	\$ -	\$ -	\$ (0.28)	
Weighted average number of shares outstanding - Diluted	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	39,350	-	-	39,350	









