#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 8-K

CURRENT REPORT Pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 10, 2020

# AVADEL PHARMACEUTICALS PLC

(Exact name of registrant as specified in its charter)

Ireland

(State or other jurisdiction of incorporation)

**001-37977** (Commission File Number) **98-1341933** (IRS Employer Identification No.)

**10 Earlsfort Terrace Dublin 2, Ireland, D02 T380** (Address of principal executive offices)

Not Applicable (Zip Code)

Registrant's telephone number, including area code: +353 1 920 1000

Not applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation to the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
American Depositary Shares* Ordinary Shares, nominal value \$0.01 per share**	AVDL N/A	The Nasdaq Global Market

\*American Depositary Shares may be evidenced by American Depositary Receipts. Each American Depositary Share represents one (1) Ordinary Share.

\*\* Not for trading, but only in connection with the listing of American Depositary Shares on The Nasdaq Global Market.

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Item 2.02 Results of Operations and Financial Condition

On August 10, 2020, Avadel Pharmaceuticals plc announced its financial results for the quarter ended June 30, 2020. A copy of the press release is being furnished as Exhibit 99.1 to this Report on Form 8-K.

The information in this Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

## Item 9.01. Exhibits

(d) Exhibits

<u>99.1</u> <u>Press release issued by Avadel Pharmaceuticals plc on August 10, 2020, furnished herewith.</u>

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 10, 2020

## AVADEL PHARMACEUTICALS PLC

By: /s/ Jerad G. Seurer

Name: Jerad G. Seurer Title: Vice President, Deputy General Counsel and Corporate Secretary



## Avadel Pharmaceuticals Reports Second Quarter 2020 Financial Results and Recent Business Update

- · Presented positive topline data from the pivotal Phase 3 REST-ON study
- Announced today that results of the data analyses for the secondary endpoints of the REST-ON study were consistent with the primary analyses and further demonstrated the overall statistical significance of FT218 compared to placebo
- · Completed the pre-NDA meeting for FT218 with the Food and Drug Administration
- · First patient dosed in the open-label extension/switch study of investigational once-nightly FT218
- · Strengthened balance sheet through completion of \$125 million public equity offering to support the company's strategic priorities
- · Completed sale of the sterile injectable drug portfolio for \$42.0 million
- Management to host a conference call today at 8:30 a.m. ET

**DUBLIN, Ireland, August 10, 2020** -- Avadel Pharmaceuticals plc (Nasdaq: AVDL), a company focused on developing FT218, an investigational, oncenightly formulation of sodium oxybate designed to treat excessive daytime sleepiness and cataplexy in patients with narcolepsy, today announced its financial results for the second quarter ended June 30, 2020 and provided a company update.

"We are at a pivotal point in Avadel's transformation, as we recently completed our pre-NDA meeting with the FDA and are currently focused on completing our NDA submission and filing for FT218. A key component of the planned NDA for FT218 is the positive data from the Phase 3 REST-ON study of FT218, which was first announced in April. These data show that the three dose levels of FT218 that were tested demonstrated statistically significant (p<0.001) and clinically meaningful improvement for all three co-primary endpoints. In addition, FT218 was highly significant for the secondary endpoints that tested additional measures of daytime sleepiness, sleep architecture, and other narcolepsy symptoms compared to placebo at all three doses and all sensitivity analyses of the primary endpoint. If approved, FT218 could be the first once-nightly therapy to address both excessive daytime sleepiness and cataplexy in patients with narcolepsy," said Greg Divis, Chief Executive Officer of Avadel.

"In May, we strengthened our balance sheet with the completion of a public equity offering for gross proceeds of \$125.0 million that will be used to support the development and plan for the go-to-market strategy of FT218. In June, we further bolstered our cash position with the sale of our legacy portfolio of sterile injectable drugs for \$42.0 million. Divesting this product portfolio is in line with our overall strategy to focus the Company's resources on FT218, thus streamlining and focusing Avadel while enabling the company to maintain optionality for creating shareholder value."

"As we move forward for the balance of 2020, our highest priority remains the completion and filing of our once-nightly FT218 NDA. In addition, we are in the process of compiling additional supporting scientific data to position FT218 in the market which includes the ongoing open-label extension (OLE)/switch study of FT218," concluded Mr. Divis.



#### Second quarter and recent company highlights

- Presented an update on the development of FT218 and positive results from the Phase 3 Rest-On clinical trial for excessive daytime sleepiness and cataplexy in patients with narcolepsy, which were previously announced in April 2020:
  - o FT218 at the 9 g dose demonstrated highly statistically significant (p<0.001) and clinically meaningful improvement across all three coprimary endpoints (Maintenance of Wakefulness Test, Clinical Global Impression-Improvement and Mean Weekly Cataplexy Attacks) compared to placebo.
  - o FT218 at the 9 g dose was generally well-tolerated, with commonly known sodium oxybate adverse reactions occurring at low rates (nausea 1.3%, vomiting 5.2%, decreased appetite 2.6%, dizziness 5.2%, somnolence 3.9%, tremor 1.3%, enuresis 9%; discontinuation rate due to adverse reactions 3.9%).
  - o FT218 at the 7.5 g and 6 g dose levels also achieved highly statistically significant (p<0.001), clinically meaningful improvements across all three co-primary endpoints compared to placebo, as soon as 3 weeks after initiating FT218.
- Announced today additional data from the REST-ON study:
  - o All three doses of FT218 studied were highly significant compared to placebo on secondary endpoints evaluating daytime sleepiness, sleep architecture, and other narcolepsy symptoms
  - o FT218 was also significant compared to placebo for all sensitivity analyses of the three co-primary endpoints at all three doses
  - o Detailed data for the secondary endpoints and sensitivity analyses will be presented at a scientific conference or in a peer-reviewed scientific publication
- Held a successful pre-NDA meeting with the FDA and are on track to move forward with filing our NDA for FT218
- First patient dosed in an OLE/switch study of FT218 as a potential treatment for excessive daytime sleepiness and cataplexy in patients with narcolepsy.
- Completed a public equity offering with gross proceeds of \$125.0 million to strengthen the Company's balance sheet and provide capital to support its strategic priorities.
- Completed the sale of the legacy portfolio of sterile injectable drugs used in the hospital setting to Exela Sterile Medicines LLC for a total of \$42.0 million.

#### **Overview of Second Quarter Results**

Revenues for the second quarter of 2020 were \$10.1 million, compared to \$17.6 million in the second quarter of 2019. The decline on a year-over-year basis was primarily attributed to lower overall sales volume across the Company's hospital products as a result of increased market competition.

R&D expenses were \$4.1 million in the second quarter of 2020, compared to \$10.3 million in the second quarter of 2019. The decrease on a year-over-year basis was primarily attributed to the completion of the FT218 clinical study during the first quarter of 2020, as well as lower headcount due to the restructuring activities initiated during 2019.

SG&A expenses were \$7.1 million in the second quarter of 2020, compared to \$6.8 million in the second quarter of 2019. The year-over-year increase is primarily the result of higher professional fees and market research costs related to FT218.

A \$45.8 million pre-tax gain from the sale of the portfolio of sterile injectable drugs was recorded in the second quarter of 2020. The gain reflects the \$42.0 million transaction price adjusted for the net liabilities that were transferred to Exela Sterile Medicines LLC and transaction costs incurred by the company.



Income tax provision was \$5.3 million in the second quarter of 2020, compared to \$1.8 million in the second quarter of 2019.

Net income for the second quarter of 2020 was \$30.9 million, or \$0.49 per diluted share, compared to a net loss of \$8.6 million, or (\$0.23) per diluted share, for the same period in 2019.

Cash, cash equivalents and marketable securities were \$238.6 million as of June 30, 2020. The Company has convertible debt of \$143.8 million due in February 2023.

#### **Conference Call:**

A conference call to discuss these results has been scheduled for Monday, August 10, 2020 at 8:30 a.m. ET. To access the conference call, investors are invited to dial (877) 407-9716 (U.S. and Canada) or (201) 493-6779 (International). The conference ID number is 13707645. A live audio webcast can be accessed by visiting the investor relations section of the Company's website, <u>www.avadel.com</u>. A replay of the webcast will be archived on Avadel's website for 90 days following the event.

#### About FT218

FT218 is an investigational, once-nightly formulation of Micropump<sup>™</sup> controlled-release (CR) sodium oxybate. In March of 2020, the Company completed the REST-ON study, a pivotal, double-blind, randomized, placebo-controlled Phase 3 trial, to assess the efficacy and safety of FT218 in the treatment of excessive daytime sleepiness and cataplexy in patients suffering from narcolepsy. FT218 has been granted Orphan Drug Designation from the U.S. Food and Drug Administration (FDA) for the treatment of narcolepsy. The designation was granted on the plausible hypothesis that FT218 may be clinically superior to the twice-nightly formulation of sodium oxybate already approved by the FDA for the same indication. In particular, FT218 may be safer due to ramifications associated with the dosing regimen of the previously approved product.

#### **About Avadel Pharmaceuticals plc:**

Avadel Pharmaceuticals plc (Nasdaq: AVDL) is an emerging biopharmaceutical company. The Company's primary focus is the development and potential FDA approval of FT218, an investigational, once-nightly formulation of sodium oxybate designed to treat excessive daytime sleepiness and cataplexy in patients with narcolepsy. For more information, please visit <u>www.avadel.com</u>.

## **Cautionary Disclosure Regarding Forward-Looking Statements**

This press release includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements relate to our future expectations, beliefs, plans, strategies, objectives, results, conditions, financial performance, prospects, or other events. Such forward-looking statements include, but are not limited to, the planned submission of the FT218 NDA to the FDA and commercial launch of FT218, if approved. In some cases, forward-looking statements can be identified by the use of words such as "will," "may," "could," "believe," "expect," "look forward," "on track," "guidance," "anticipate," "estimate," "project," "next steps" and similar expressions, and the negatives thereof (if applicable).

Our forward-looking statements are based on estimates and assumptions that are made within the bounds of our knowledge of our business and operations and that we consider reasonable. However, our business and operations are subject to significant risks, and, as a result, there can be no assurance that actual results (including, without limitation, the continued advancement and development of FT218 and benefits and cost savings from the sale of our hospital products) and the results of our business and operations will not differ materially from the results contemplated in such forward-looking statements. Factors that could cause actual results to differ from expectations in our forward-looking statements include the risk that the impact of the current COVID-19 pandemic on our financial results and results of operations could be greater than we anticipate and the risks and uncertainties described in the "Risk Factors" section of Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2019, which we filed with the Securities and Exchange Commission (SEC) on March 16, 2020 and subsequent SEC filings.



Forward-looking statements speak only as of the date they are made and are not guarantees of future performance. Accordingly, you should not place undue reliance on forward-looking statements. We do not undertake any obligation to publicly update or revise our forward-looking statements, except as required by law.

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## AVADEL PHARMACEUTICALS PLC UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)

(In thousands, except per share data) (Unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			
	2020		2019		2020		2019	
Product sales	\$	10,091	\$	17,554	\$	22,334	\$	33,991
Operating expenses:								
Cost of products		3,285		3,622		5,742		6,888
Research and development expenses		4,057		10,292		9,587		17,621
Selling, general and administrative expenses		7,095		6,758		15,008		17,204
Intangible asset amortization		203		204		406		405
Changes in fair value of contingent consideration		918		(377)		3,396		1,757
Gain on sale of hospital business		(45,760)		—		(45,760)		—
Restructuring costs		24		1,506		183		2,734
Total operating (income) expense		(30,178)		22,005		(11,438)		46,609
Operating income (loss)		40,269		(4,451)		33,772		(12,618)
Investment and other (expense) income, net		(741)		950		(1,119)		1,767
Interest expense		(3,237)		(3,106)		(6,427)		(6,168)
Loss on deconsolidation of subsidiary				(167)		_		(2,840)
Other expense - changes in fair value of contingent consideration								
payable		(125)		(50)		(435)		(357)
Income (loss) before income taxes		36,166		(6,824)		25,791		(20,216)
Income tax provision (benefit)		5,292		1,781		(4,218)		1,407
Net income (loss)	\$	30,874	\$	(8,605)	\$	30,009	\$	(21,623)
			-	(0,000)	<u> </u>			
Net income (loss) per share - basic	\$	0.57	\$	(0.23)	\$	0.63	\$	(0.58)
Net income (loss) per share - diluted		0.49		(0.23)		0.58		(0.58)
Weighted average number of shares outstanding - basic		54,272		37,356		47,665		37,355
Weighted average number of shares outstanding - diluted		69,942		37,356		63,083		37,355



## AVADEL PHARMACEUTICALS PLC UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

		ne 30, 2020 naudited)	December 31, 2019		
ASSETS	(-				
Current assets:					
Cash and cash equivalents	\$	102,174	\$	9,774	
Marketable securities		136,380		54,384	
Accounts receivable		5,692		8,281	
Inventories		—		3,570	
Research and development tax credit receivable		_		2,107	
Prepaid expenses and other current assets		32,773		4,264	
Total current assets		277,019		82,380	
Property and equipment, net	-	407		544	
Operating lease right-of-use assets		3,117		3,612	
Goodwill		16,836		18,491	
Intangible assets, net				813	
Research and development tax credit receivable		6,407		6,322	
Other non-current assets		37,615		39,274	
Total assets	¢	341,401	¢		
10(0) 035615	\$	341,401	\$	151,436	
LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIT)					
Current liabilities:					
Current portion of long-term contingent consideration payable	\$	1,914	\$	5,554	
Current portion of operating lease liability		563		645	
Accounts payable		4,879		6,100	
Accrued expenses		15,820		19,810	
Income taxes		354		43	
Other current liabilities		3,488		3,832	
Total current liabilities		27,018		35,984	
Long-term debt		124,879		121,686	
Long-term contingent consideration payable, less current portion				11,773	
Long-term operating lease liability		2,087		2,319	
Other non-current liabilities		5,292		8,873	
Total liabilities		159,276		180,635	
		155,270		100,055	
Shareholders' equity (deficit):					
Preferred shares, nominal value of \$0.01 per share; 50,000 shares authorized; 488 issued					
and outstanding at June 30, 2020 and none issued and outstanding at December 31, 2019,					
respectively		5		—	
Ordinary shares, nominal value of \$0.01 per share; 500,000 shares authorized; 63,536					
issued and 58,129 outstanding at June 30, 2020 and 42,927 issued and 37,520 outstanding					
at December 31, 2019		635		429	
Treasury shares, at cost, 5,407 shares held at June 30, 2020 and December 31, 2019,					
respectively		(49,998)		(49,998)	
Additional paid-in capital		615,207		434,391	
Accumulated deficit		(361,206)		(391,215)	
Accumulated other comprehensive loss		(22,518)		(22,806)	
Total shareholders' equity (deficit)	-	182,125		(29,199)	
Total liabilities and shareholders' equity (deficit)	\$	341,401	\$	151,436	
	Ψ	571,701	Ψ	151,-50	



## AVADEL PHARMACEUTICALS PLC UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

(Unaudited)

\$ 2020 30,009 975  3,396 435	\$	<b>2019</b> (21,623) 1,064
\$ 975  3,396	\$	1,064
\$ 975  3,396	\$	1,064
 3,396		
 3,396		
		478
435		1,757
		357
3,193		2,918
161		1,900
1,511		406
(45,760)		
_		1,750
477		(995)
		, , , , , , , , , , , , , , , , , , ,
2,589		579
		2,124
		(1,829)
		(593)
		3,127
		(3,737)
		(71)
		(5,790)
		(917)
		(3,558)
 (19,417)		(22,653)
_		(29)
_		154
14,500		_
15,716		52,202
(97,878)		(21,991)
 (67,662)		30,336
60,639		—
116,974		
1,903		92
_		(37)
 179,516		55
(37)		48
92,400		7,786
		9,325
\$	\$	17,111
	1,511 (45,760)  477 2,589 (1,353) (1,149) 2,036 (1,550) (6,906) 321 (3,736) (608) (3,458) (19,417) (19,417) (19,417)  (19,378) (67,662)  (67,662)  (67,662)  (67,662)  (60,639 116,974 1,903  (37) 92,400 9,774	1,511 (45,760) — 477 2,589 (1,353) (1,149) 2,036 (1,550) (6,906) 321 (3,736) (608) (3,458) (3,458) (3,458) (19,417) (19,417) (19,417) (19,417) (19,417) (19,417) (19,716 (97,878) (67,662) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (67,662) (7,878) (7,878) (67,662) (7,878) (7,878) (67,662) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,878) (7,766) (7,766) (7,878) (7,766) (7,766) (7,766) (7,766) (7,766) (7,766) (7,766) (7,766) (7,777) (7,777)



## AVADEL PHARMACEUTICALS PLC UNAUDITED SUPPLEMENTAL INFORMATION

(In thousands, except per share data) (Unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,				
Revenues by Product:	 2020		2019		2020		2019		
Bloxiverz	\$ 800	\$	2,358	\$	2,201	\$	4,926		
Vazculep	4,915		9,410		10,429		18,883		
Akovaz	4,196		5,946		9,545		9,738		
Other	180		(160)		159		444		
Total product sales	\$ 10,091	\$	17,554	\$	22,334	\$	33,991		